

Call for Sustainable Packaging Solutions from Cambodia and beyond

Packing moist fermented pepper can be a tough challenge. Luckily, there are other products by Pepper Hill and its parent company Kamyia AgriTrade Co. which require your sustainable packaging solution.

[Apply now](#) and get support in product development, testing, and certification as well as a contract/agreement with the buyer Pepper Hill!

About Pepper Hill / Kamyia AgriTrade Co.

Our main products:

- Cashew nuts: unroasted, roasted, natural and flavored cashew kernels, broken cashews, cashew milk, cashew cheese for local markets and for export
- GI-certified Kampot Pepper (black, red, white, green, salted), for export and for local marketing
- Organic pepper (black, red, white, green, salted), for export
- Long Pepper for export and for local marketing
- Lemongrass tea and powder for export and for local marketing
- Banana sugar for export and for local marketing
- Palm sugar for export and for local marketing
- Moringa tea, powder tablets
- Tea mixtures (moringa, pepper (vines), turmeric, lemongrass)

The products for which packaging solutions are required are the spices, tea, (moringa) tablets, sugar; and also the cashew milk and cashew cheese.

Our general requirement is a certification for food safety and material that can either be recycled or composted or at least is produced and discarded with minimum environmental impacts. We would appreciate any advice we could get in adapting our packaging to latest, affordable solutions with minimum environmental impact/footprint. Happy to work not only with a “producer” but also with a “distributor/agent” of a respectively experienced company from abroad.

Our business:

We process, package, sell locally and export certified-organic cashew nuts, pepper, long pepper, lemongrass, turmeric, moringa, palm sugar, banana sugar and other products which are grown on our own farm or which we buy from other certified producers. The trading business is running for 7 years already, own production started in 2016, processing, i.e further downstream activities have started only recently but are expected to become a key area of activity to retain value addition in the country and respond to an increasingly quality conscious demand for organic and health food.

Packaging requirements:

Parameter	Specification
Type of packaging (transport packaging, outer packaging, sales packaging)	Retail/sales packaging
Product to be packaged	Dried pepper, other spices
Size of packaging (length, height, depth)	Not specified
Volume of packaging (liters)	50gr, 100gr, 200gr, 500gr
Protection required against (moisture, light, oxygen, temperature, physical force, etc.)	Airtight packaging; (paper?) bags with or without window.
Further requirements for product protection (please specify if applicable)	Packaging should be either printable, or easy to stick label on it; bags being available in different colors. Coloring and/or printing on bags must use safe (certified) ink/color.
Requirements due to filling and packaging process (due to existing machines)	
Certification requirements (food contact material, bio-certificate, etc.)	All material in direct contact with product need to be food safe, with certification
Cost limit (€ per piece)	
Required amount per year (pieces per year)	1,000kg of sales volume equal a total of around 4,000 to 6,000 bags

Parameter	Specification
Type of packaging (transport packaging, outer packaging, sales packaging)	Retail packaging
Product to be packaged	(Moringa) Tablets
Size of packaging (length, height, depth)	Not specified
Volume of packaging (liters)	80gr; 160 gr
Protection required against (moisture, light, oxygen, temperature, physical force, etc.)	Bottles, glass(?) airtight, dark
Further requirements for product protection (please specify if applicable)	
Requirements due to filling and packaging process (due to existing machines)	
Certification requirements (food contact material, bio-certificate, etc.)	All material in direct contact with product need to be food safe, with certification
Cost limit (€ per piece)	
Required amount per year (pieces per year)	250kg of sales volume equal 2,500 boxes

Parameter	Specification
Type of packaging (transport packaging, outer packaging, sales packaging)	Retail packaging
Product to be packaged	Cashew kernels (raw, roasted, salted/spiced)
Size of packaging (length, height, depth)	Not specified
Volume of packaging (liters)	100gr, 200gr. 500gr
Protection required against (moisture, light, oxygen, temperature, physical force, etc.)	Airtight packaging, paper bag or glass jar
Further requirements for product protection (please specify if applicable)	
Requirements due to filling and packaging process (due to existing machines)	
Certification requirements (food contact material, bio-certificate, etc.)	All material in direct contact with product need to be food safe, with certification
Cost limit (€ per piece)	
Required amount per year (pieces per year)	1,000kg of sales volume equal about 4,000 packages

Parameter	Specification
Type of packaging (transport packaging, outer packaging, sales packaging)	Retail packaging
Product to be packaged	Cashew butter/cream
Size of packaging (length, height, depth)	Not specified
Volume of packaging (liters)	200gr
Protection required against (moisture, light, oxygen, temperature, physical force, etc.)	Airtight packaging, glass jar
Further requirements for product protection (please specify if applicable)	
Requirements due to filling and packaging process (due to existing machines)	
Certification requirements (food contact material, bio-certificate, etc.)	All material in direct contact with product need to be food safe, with certification
Cost limit (€ per piece)	
Required amount per year (pieces per year)	500kg of sales volume equal about 2,500 jars

Parameter	Specification
Type of packaging (transport packaging, outer packaging, sales packaging)	Retail packaging
Product to be packaged	Cashew milk
Size of packaging (length, height, depth)	Not specified
Volume of packaging (liters)	200ml, 500ml
Protection required against (moisture, light, oxygen, temperature, physical force, etc.)	Airtight packaging, bottles (glass or tetra pack style)
Further requirements for product protection (please specify if applicable)	Large opening for filling; non-transparent
Requirements due to filling and packaging process (due to existing machines)	
Certification requirements (food contact material, bio-certificate, etc.)	All material in direct contact with product need to be food safe, with certification
Cost limit (€ per piece)	
Required amount per year (pieces per year)	10,000 up

Parameter	Specification
Type of packaging (transport packaging, outer packaging, sales packaging)	Retail packaging
Product to be packaged	Cashew cheese
Size of packaging (length, height, depth)	Not specified
Volume of packaging (liters)	100gr
Protection required against (moisture, light, oxygen, temperature, physical force, etc.)	Paper wraps; boxes (paper); or in thin plastic wrap, sealed, paper box round
Further requirements for product protection (please specify if applicable)	
Requirements due to filling and packaging process (due to existing machines)	
Certification requirements (food contact material, bio-certificate, etc.)	All material in direct contact with product need to be food safe, with certification
Cost limit (€ per piece)	
Required amount per year (pieces per year)	1,000kg of sales volume equal about 10,000 packages

Parameter	Specification
Type of packaging (transport packaging, outer packaging, sales packaging)	Retail packaging
Product to be packaged	Salted, fermented pepper
Size of packaging (length, height, depth)	Not specified
Volume of packaging (liters)	100gr
Protection required against (moisture, light, oxygen, temperature, physical force, etc.)	Airtight packaging, currently used black coated aluminum box with lid with plastic liner inside; (alternatively a paper bag with plastic coating inside?).
Further requirements for product protection (please specify if applicable)	The salty product is corrosive
Requirements due to filling and packaging process (due to existing machines)	
Certification requirements (food contact material, bio-certificate, etc.)	All material in direct contact with product need to be food safe, with certification
Cost limit (€ per piece)	
Required amount per year (pieces per year)	250kg of sales volume equal 2,500 boxes